

**Behavioral Team Report**






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**FOUR BEHAVIOR FACTORS**




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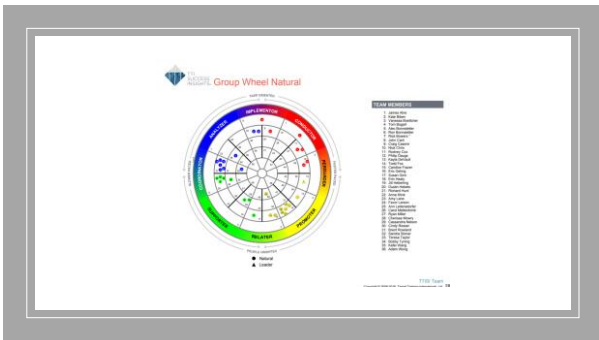
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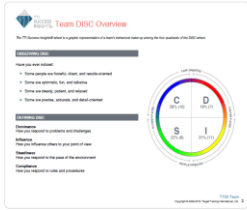
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**SECTION 2 - Overview**

- Provides basic information about DISC; helpful for those who haven't seen their personal DISC scores
- The wheel shows the percentage composition based on the four behavioral styles
- Sum up the percentages by left, right, top and bottom to add insights for the team

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- IDS System
- Up to 200 people
  - Breakdown into departments
- Entire organizations
- Families
- No cost to add or subtract individuals

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Uses

- Strategic Planning
- ID Extremes
  - High
  - Low
- ID Strengths

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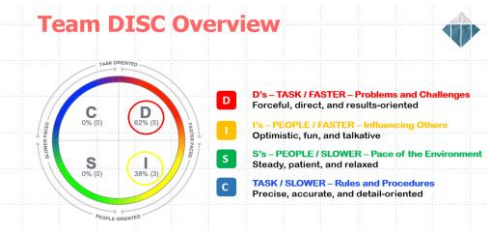
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ID Strengths



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The following matrix summarizes the standing of the four DISC styles and sign alignments. Each segment contains team members and the percentage of team members in the respective segment. Segments are color-coded below the segment that has the opposing style.

CONQUEROR (8%)	SUPPORTER (8%)
Suzanne Bruchman Ron Burmeister Duane Hedera	Craig Connor Verena Taylor
PERSUADER (8%)	COORDINATOR (15%)
Rick Brown Fawn Larson Cindy Hockett	Wade Wilson Alan Burmeister Rick Clark Philip Cheng Erin Healy Anne Kline Amy Lurie
PROMOTER (15%)	ANALYZER (8%)
James Allen Tom Bogart Thomas Cole Jill Hurling Alex Lohmeisler Cassandra Hermon Barbara Storer	John Carl
RELATER (15%)	IMPLEMENTER (15%)

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**25 PERSONAL SKILLS**  
Team's Individual and Overall Avg. Ranking

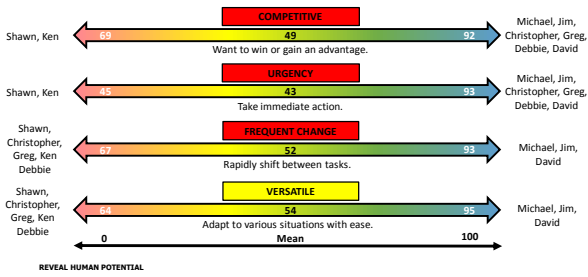
**1. What is each individual's strengths?**  
**2. How might you leverage and/or manage to each individual's strengths?**  
**3. Are the skills well aligned to the individual's job role expectations?**  
**4. Is this team's skill set what is needed to meet organizational goals?**

PERSONAL SKILL COMPETENCY	Team Avg	Michael	Jim	Shawn	Christopher	Greg	Ken	Debbie	David	Team
1 NEGOTIATION	61	100	87	85	85	77	77	77	81	85
2 LEADERSHIP	63	85	73	65	65	67	75	83	85	80
3 SELF-AWARENESS	64	77	87	87	75	67	77	75	75	80
4 APPRECIATION OF DIVERSITY	71	83	73	82	81	85	85	73	79	80
5 EMPATHY	72	87	87	87	75	67	77	75	75	80
6 COMMUNICATION SKILLS	73	87	87	87	87	87	87	87	87	87
7 FINANCIAL SKILLS	75	75	85	85	85	85	85	85	85	85
8 ENTREPRENEURIAL SPIRIT	81	87	87	87	87	87	87	87	87	87
9 GOAL ORIENTATION	82	87	87	87	87	87	87	87	87	87
10 RESILIENCE	83	87	87	87	87	87	87	87	87	87
11 CREATIVITY AND INNOVATION	83	75	75	75	75	87	87	87	87	87
12 PERSONAL ACCOUNTABILITY	83	75	75	75	75	87	87	87	87	87
13 TEAMWORK	87	87	87	87	87	87	87	87	87	87
14 TIME AND PRIORITY MANAGEMENT	87	87	87	87	87	87	87	87	87	87
15 PROJECT MANAGEMENT	87	87	87	87	87	87	87	87	87	87
16 PLANNING AND ORGANIZING	87	87	87	87	87	87	87	87	87	87
17 PROBLEM SOLVING	87	87	87	87	87	87	87	87	87	87
18 FLEXIBILITY	87	87	87	87	87	87	87	87	87	87
19 PUBLIC SPEAKING	87	87	87	87	87	87	87	87	87	87
20 UNDERSTANDING OTHERS	87	87	87	87	87	87	87	87	87	87
21 CUSTOMER FOCUS	87	87	87	87	87	87	87	87	87	87
22 SUPPLYMAN	87	87	87	87	87	87	87	87	87	87
23 COOPERATION	87	87	87	87	87	87	87	87	87	87
24 EMPLOYEE DEVELOPMENT/COACHING	87	87	87	87	87	87	87	87	87	87
25 CONCEPTUAL THINKING	87	87	87	87	87	87	87	87	87	87

Top 3 items identified (dark blue) below the mean  
 One standard deviation below the mean  
 Two or more standard deviations below the mean  
 One standard deviation above the mean  
 Two or more standard deviations above the mean  
● Team Leader

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Evaluate the Extremes – Primary Cluster



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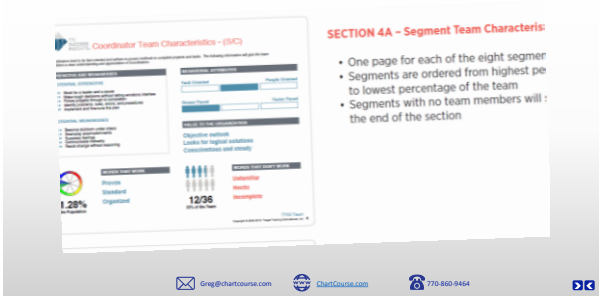
**The TTI Success Insights® Wheel**

SECTION 3 - TTI Success Insights Wheel

- Defines the eight segments within the DISC framework
- Showcases team percentage by segment

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**Dashboards**



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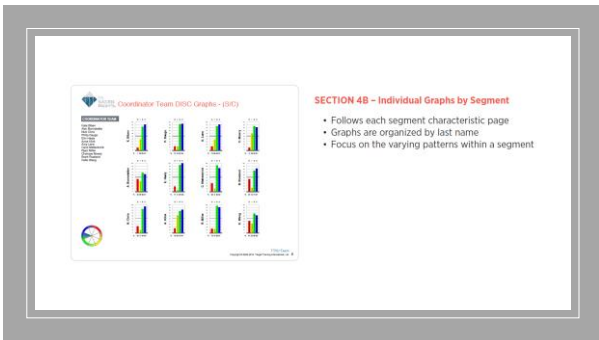
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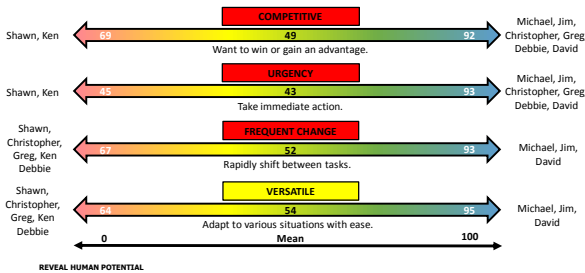
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**Evaluate the Extremes – Primary Cluster**



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### RESOURCES

Click on links below:

[Handouts](#)

[Free DISC E-book](#)

[View Sample Reports](#)

[DISC Certification Training Info](#)

[Order Standard DISC Report](#)

[DISC Descriptors Handout](#)



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