

Accelerate Learning With Teambuilding Exercises and Icebreakers




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Objectives

- How to Conduct a Workshop
- Icebreakers and Teambuilding Exercises
- DISC
- Beginnings
- Endings
- Share Your Experiences!



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Accelerated Learning Process



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What is your objective??



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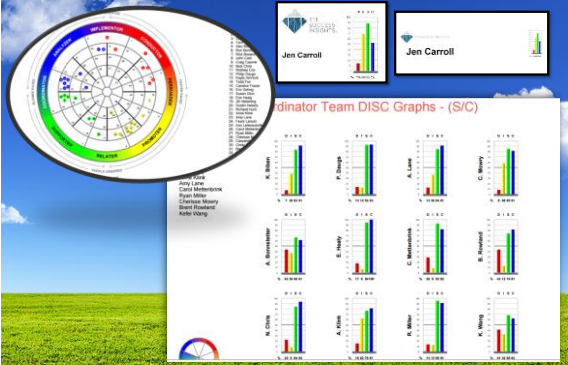
Best Practices

- Seating – Circular
- Put People on Teams
- Video Clips
- Role Plays
- Case Studies
- Action Plan – 60 days
- DISC Reports



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Team Facilitator Report



Value to the Organization

This section of the report identifies the specific talents and behavior Britany brings to the job. By looking at these statements, you can identify her role in the organization. The organization can then develop a system to capitalize on her particular value and make her an integral part of the team.

- Positive sense of humor.
- Accomplishes goals through people.
- People-oriented.
- Has the confidence to do the difficult assignments.
- Negotiates conflicts.
- Creative problem-solving.
- Bottom line-oriented.
- Inner-directed rather than tradition-directed-brings fresh ideas for solving problems.

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Four Corner Exercise - DISC

- How to Communicate
- How to Manage
- How to Motivate

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Endings

Areas for Improvement

Britany has a tendency to:

- Give away products or services to make client happy
- Not receive objections completely, or top down avoid the objections.
- Be so enthusiastic that she can't see an objection.
- Create call reports, etc.
- Be unrealistic in appraising a client's needs.
- Not be completely clear and direct during negotiations.
- Be more concerned with popularity than tangible results. If popularity is the goal.
- Be more concerned with popularity than sales results.
- Need to be more verbally-oriented and talk a bit slower.

What are you going to do differently as a result of this workshop?

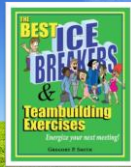
What do we need to do to make a long lasting difference in our organization/business?

What was the most important thing you learned?

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Favorite Team Building Exercises

- Discuss one thing people do not know about you...
- One thing you are most proud of...
- Tallest Tower
- Spell SOAP Contest
- Team Crests
- Alphabet Bingo
- Terrorist Toxic
- "Keeping the Good Ones" video discussion
- Paper Tearing Exercise
- Characteristics of a HP Team



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Team Chart



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Create the Perfect Team Member

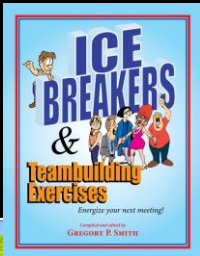


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Resources

Free Weekly
DISC Tips!
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- [Trainers Warehouse](#)
- [Pinterest](#)
- [Online Assessments](#)
- [Facilitator Team Report](#)
- [Check Our Store](#)



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DISC Workshop Resource Kit



COMPLETE RESOURCE MATERIAL FOR YOUR WORKSHOPS AND TRAINING PROGRAMS.
100'S OF POWERPOINT SLIDES, HANDOUTS, FACILITATOR GUIDE AND MUCH MORE.

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35 Types of Reports Available

- Talent Insights
- Team Facilitator Report
- Management-Staff
- Sales
- Executive
- Customer Service
- Emotional Quotient
- Stress
- TriMetric



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