



TTI
SUCCESS
INSIGHTS®

DNA® 25
Talent

Dina Sample
ABC Corp
12-23-2015

NEW
25



Introduction

Your success in any job depends on the value of your contribution to the organization. Managers, mentors and professional coaches can encourage, advise and guide you as you grow professionally. However, the ultimate responsibility for your career development is yours and yours alone.

This report is designed to assist you in managing and developing your career. For many jobs, personal skills are as important as technical skills in producing superior performance. Personal skills are often transferable to different jobs, whereas technical skills are usually more specific.

Based on your responses to the DNA 25 questionnaire, this report indicates your development of 25 personal skills. These 25 personal skills contribute to superior performance in many jobs. Your development of these personal skills are categorized into four levels:

- 1) Well Developed
- 2) Developed
- 3) Moderately Developed
- 4) Needs Development

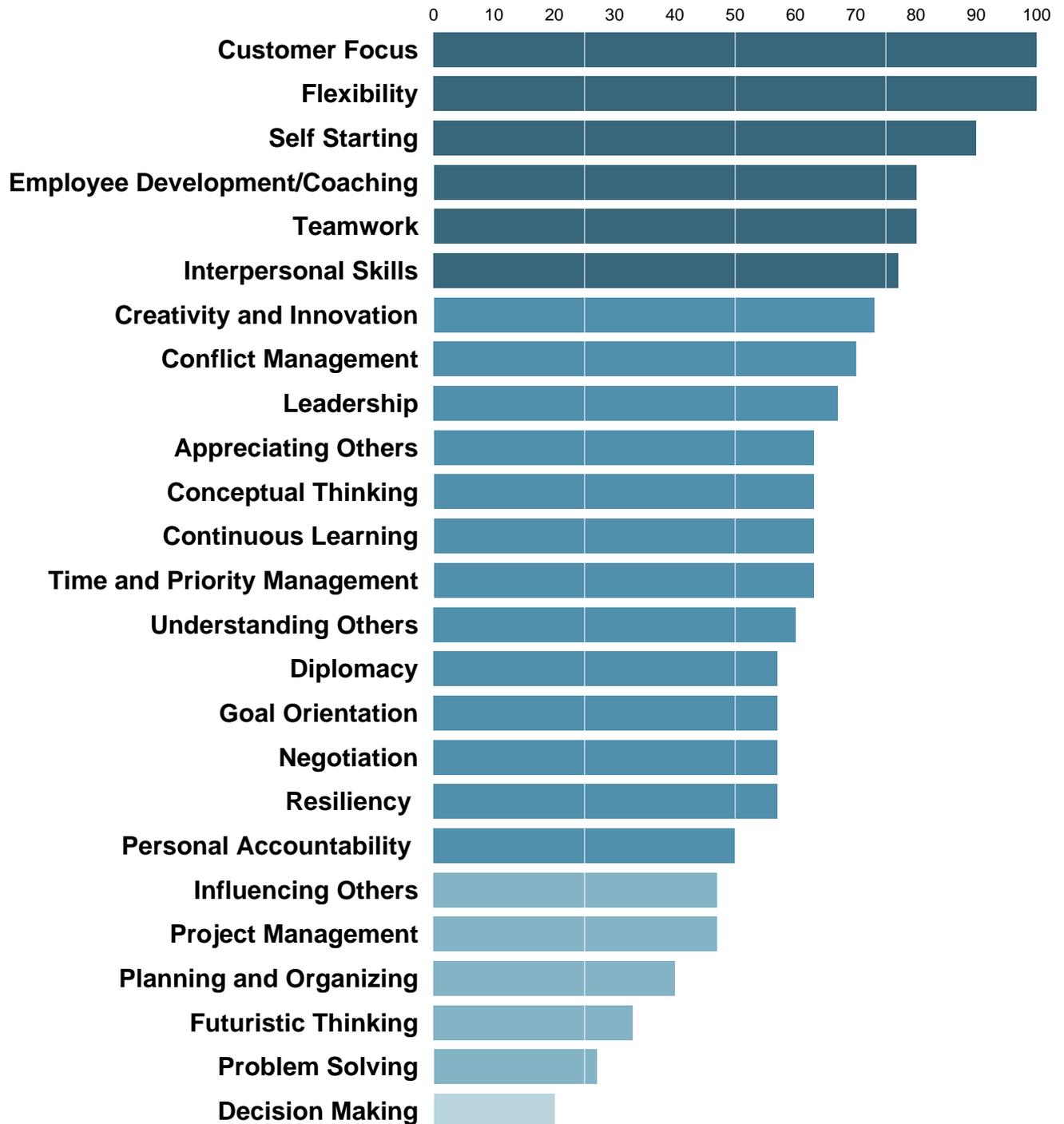
While personal skills are certainly important for career development, it is not necessary to fully develop every one. In fact, development of a personal skill may not benefit your career if it isn't required in your current job. In order to optimize your career potential, it is best to focus your development efforts on the personal skills that are required in your current job, or the job you want.

Be sure to read the entire report with an open mind. Everyone has areas where they can improve. Before deciding to work on developing personal skills you have not yet fully developed, you may want to discuss the report with a trusted peer, mentor or professional coach. You may even wish to share the report with your manager. In most cases, management takes a very positive view of individuals who wish to develop their skills.



Development Indicator

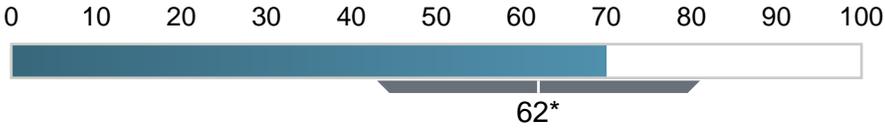
This section of your report shows your development level of 25 personal skills based on your responses to the questionnaire.





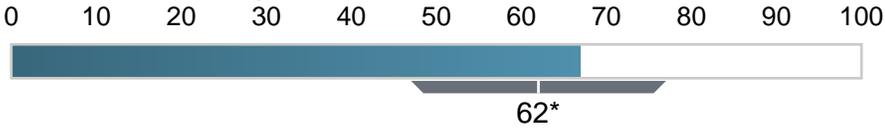
Competencies Hierarchy

8. Conflict Management - Understanding, addressing and resolving conflict constructively.



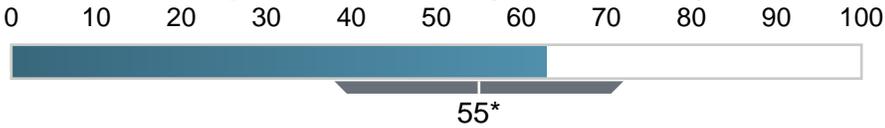
70

9. Leadership - Organizing and influencing people to believe in a vision while creating a sense of purpose and direction.



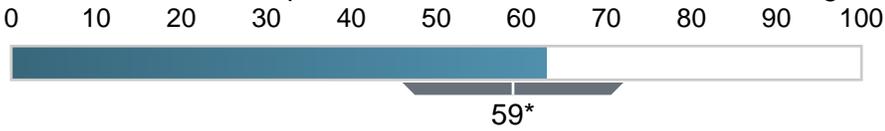
67

10. Appreciating Others - Identifying with and caring about others.



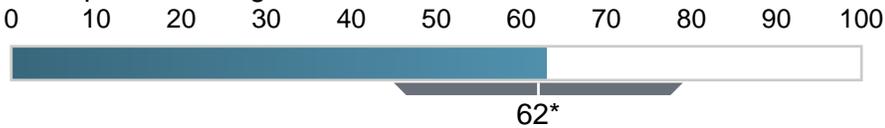
63

11. Conceptual Thinking - Analyzing hypothetical situations, patterns and/or abstract concepts to formulate connections and new insights.



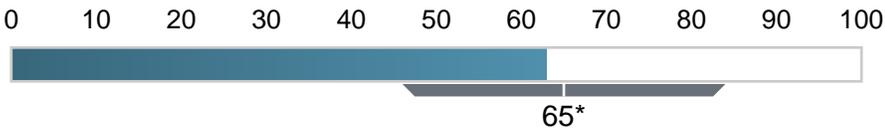
63

12. Continuous Learning - Taking initiative to regularly learn new concepts, technologies and/or methods.



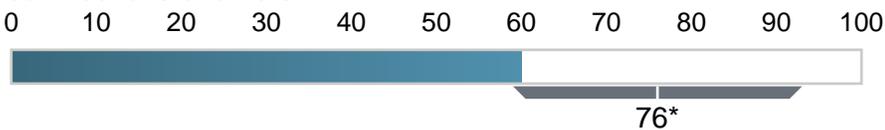
63

13. Time and Priority Management - Prioritizing and completing tasks in order to deliver desired outcomes within allotted time frames.



65

14. Understanding Others - Understanding the uniqueness and contributions of others.



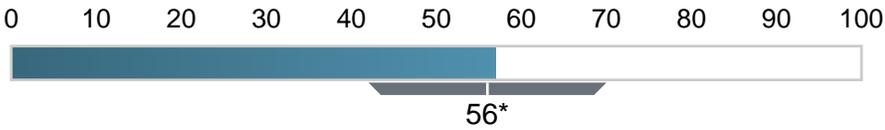
60

* 68% of the population falls within the shaded area.



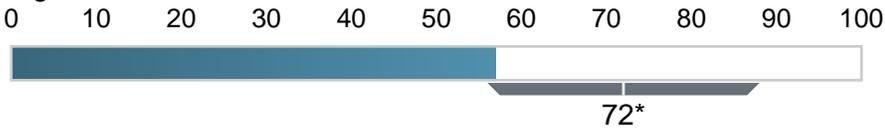
Competencies Hierarchy

15. Diplomacy - Effectively and tactfully handling difficult or sensitive issues.



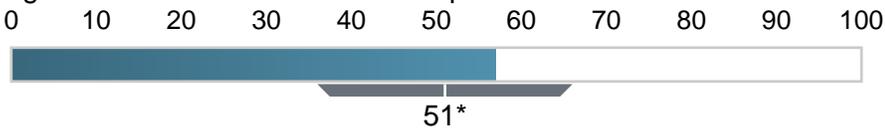
57

16. Goal Orientation - Setting, pursuing and attaining goals, regardless of obstacles or circumstances.



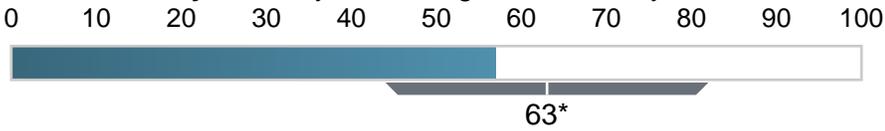
57

17. Negotiation - Listening to many points of view and facilitating agreements between two or more parties.



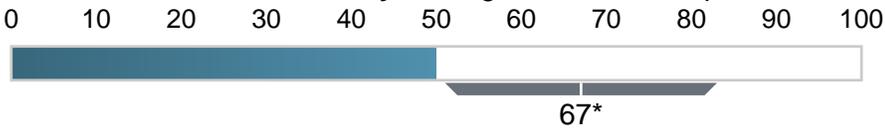
57

18. Resiliency - Quickly recovering from adversity.



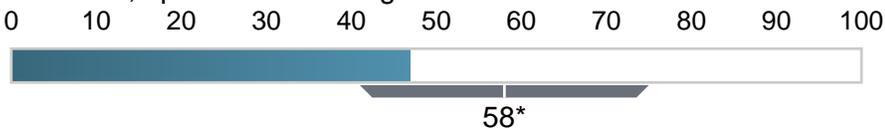
57

19. Personal Accountability - Being answerable for personal actions.



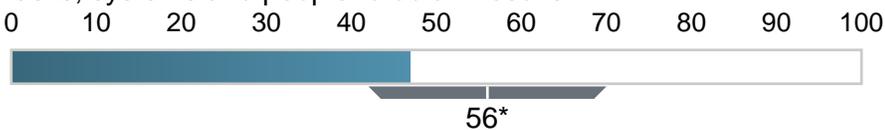
50

20. Influencing Others - Personally affecting others actions, decisions, opinions or thinking.



47

21. Project Management - Identifying and overseeing all resources, tasks, systems and people to obtain results.



47

* 68% of the population falls within the shaded area.

